



# 2018 SREA FALL MEETING

Thursday & Friday • September 27-28, 2018  
Red Rock Casino Resort Spa

## SCHEDULE OF EVENTS

### THURSDAY SEPTEMBER 27, 2018

- 10:00-11:00 am SREA Board of Directors Meeting**
- 12:00-4:30 pm Annual Golf Outing (Optional – pre-registration is required. See registration form.)**  
Siena Golf Club, 10575 Siena Monte Ave., Las Vegas, Nevada. Plan to arrive at the golf course no later than 12:30 pm. Box lunches will be available to all registered golfers at that time.
- 12:30 pm Box Lunches (provided for registered golfers)**
- 7:00-9:00 pm Optional Reception and Dinner at Red Rock Resort (Additional \$125 Registration Fee Required)**  
All attendees and guests are invited to a welcome reception and dinner beginning at 7:00 pm at Red Rock, the headquarter hotel for this year's meeting. We hope you will take this opportunity to join with your colleagues and friends for a wonderful meal and great conversation.

### FRIDAY, SEPTEMBER 28, 2018

- 7:00-8:00 am Registration & Breakfast**
- 8:00 am Welcome and Introductions**
- 8:00-9:00 am Steel Industry Update**  
*Darrell Marchell, P.E., P. Eng. Business Development Manager – Vulcraft – Division of Nucor*  
This session will explore the implications of the import restrictions in the domestic steel industry and the key factors to watch in the upcoming months. Positive and negative impacts, both anticipated and unanticipated will be reviewed. Trade with Canada and Mexico will be discussed as well to see how that impacts the US domestic markets for steel products.
- 9:00-10:00 am Update on APA Activities and Construction Outlook for 2019**  
*Alese Ashuckian, PE, LEED AP, Engineered Wood Specialist*  
*Joe Elling, Director, Market Research*  
*APA – The Engineered Wood Association*  
APA is involved in testing and certification of structural wood products and is involved in standards and regulatory issues that impact wood construction. This presentation will provide an update on market information and the construction outlook for 2019, with updates for the current issues at hand that impact structural roof erectors. The presentation will also include an update from APA's Field Services Division and a review of APA's support tools tailored for structural roof erectors.  
2018 has been another good year for the construction industry, especially with respect to warehouses and residential construction in the western United States. The strength in the U.S. economy is providing the Federal Reserve the confidence that it can return interest rates to more traditional levels without prompting a recession in the economy. However, construction businesses say their biggest problem is finding skilled labor. The presentation will be focused on how higher interest rates and supply side drivers, including the impact of tariffs on steel, are likely to influence the construction industry in 2019.
- 10:00-10:15 am Break**
- 10:15-11:15 am Mass Timber – BETTER, FASTER, SAFER - EXPERIENCES OF A CLT BUILDER & DEVELOPER**  
*Lisa Podesto, PE, Sr. Business Development Manager*  
*Bill Tobin, Operations Director*  
*Lendlease - Communities Timber and Innovations Group*  
Better, Faster Safer....sound familiar? The concept of mass timber structures has captured the attention of many; some see the sustainability benefits, others are inspired by new aesthetic opportunities but SREA members will likely see what Lendlease sees, a way to build higher quality buildings, faster and safer. As the most experienced CLT contractor in the US, this presentation offers insight on the procurement, planning, and erection of these structures discussing key issues like safety, cost planning, insurance and market conditions.
- 11:15 am-12:00 pm Industry Roundtable Discussion**
- 12:00-1:00 pm Lunch**

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**1:00-4:15 pm      How To Win The Fight! Change Orders and Claims Seminar**

Anwar Hafeez  
SDC & Associates, Inc.

This session will cover the following topics: Why have claims escalated over 300% since 1979; Why submittal approvals do not get you off the hook; a winning RFI system; Daily reports that make your company money; Types and sources of change orders and their respective claims and winning strategies; Learn the art of pricing change orders with negotiation tips; Win defective documents, conflicts, omissions & ambiguities every time; Pricing delay and disruption claims; Winning strategies and insider tips; Case Studies and relevant court cases.

**2:15-2:30 pm      Break**

**4:15-4:30 pm      Closing Comments**

**4:30 pm            Meeting Concludes**

*Speakers and schedule are subject to change.*

**SPONSORSHIP OPPORTUNITIES**

SREA is offering several sponsorship opportunities for the Fall Meeting in September. Listed below are the items available to help you market your company to SREA members. Sponsorships will be sold on a first-come, first-served basis. All sponsors will receive recognition at the event and on the SREA website.

Golf Prizes* – Thursday, September 27.....	\$200
Golf Box Lunches – Thursday, September 27.....	\$500
Welcome Reception – Thursday, September 27.....	\$2000
Dinner – Thursday, September 27.....	\$2500
Breakfast* – Friday, September 28.....	\$1500
Lunch – Friday, September 28.....	\$1500
Breaks* – Friday, September 28.....	\$500

*\*Multiple sponsors will be accepted.*

**IMPORTANT INFORMATION**

**Location:**

Red Rock Casino Resort Spa  
11011 W Charleston Blvd  
Las Vegas, NV 89135

SREA has a block of rooms reserved on a first-come, first-served basis. Attendees are encouraged to contact the hotel early if a room is needed. **Hotel cutoff date is August 27, 2018.** Room rates are \$185 for single and \$210 for double occupancy plus taxes and fees. To make hotel reservations, please utilize the following link: <http://aws.passkey.com/e/49568952> or use the code RCISREA. For hotel details visit <https://redrock.sclv.com/> or call 702.797.7777

**Golf Tournament**

Siena Golf Club, 10575 Siena Monte Ave., Las Vegas, NV | Phone: 702.341.9200

Pre-registration is required for the SREA golf tournament on Thursday September 27, 2018. If you are interested in joining your peers for a fun afternoon of golfing at The Siena Golf Club please complete the golf section on the registration form. The course is just a short ten minute drive from the hotel. Please plan to arrive no later than 11:30 am for a 12:00 tee time. To learn more about Siena Golf Club, visit <https://www.sienagolfclub.com/> or call 702.341.9200.

**Fall Meeting Dress Code**

Business casual attire is suggested.

**Payment Policy**

Due to credit card security policies, we can only accept registrations in the following ways: online at [www.srea.org](http://www.srea.org), via fax at 503.253.9172 or mailed to SREA. We cannot accept emailed or phone call registrations.

**Cancellations**

Cancellations received on or before September 13 will receive their total fees minus a \$75 Administrative fee. Cancellations received after September 13 will receive a 50% refund of their total fees. No shows or same-day cancellations will not be refunded any of the total fees. There is no reduction in fees for partial attendance.

**Event Restrictions**

Space is limited. Early registration is encouraged. In the event that room space becomes filled to capacity, some registrants will not be able to be accommodated, and will be notified. Registrations will be accepted on a first-come, first-served basis. In the event of inadequate registration, weather problems or other events beyond SREA's control, the conference may be moved or cancelled. Should this occur, an attempt will be made to contact all registrants by telephone and fees will be refunded.

**Deadlines**

Registration Cancellation Deadline – September 13, 2018

Hotel Reservation Deadline: August 27, 2018

Questions? Contact SREA at 503.258.1854 or [info@srea.org](mailto:info@srea.org)

Online Registration is available at [www.srea.org](http://www.srea.org)



# SREA 2018 FALL MEETING REGISTRATION FORM

September 27-28, 2018 — Red Rock Casino Resort Spa Las Vegas, NV

Company: \_\_\_\_\_ Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

## Registration Fees

**Member-\$340 • Non-member-\$390** *Member and Non-Member registration fees include all sessions, Thursday breakfast, breaks and Thursday lunch.*

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

NName: \_\_\_\_\_ Title: \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Members \_\_\_\_\_ # @ \$340 ea. or Non-Members \_\_\_\_\_ # @ \$390 ea. **Total Registration Fees: \$ \_\_\_\_\_**

## Optional Meal – Thursday, Sept. 27

**Thursday Reception & Dinner: All attendees and guests must register to attend.**

Thursday Reception & Dinner \_\_\_\_\_ # @ \$125 per person = \$ \_\_\_\_\_

Names: \_\_\_\_\_

**Total Optional Meals: \$ \_\_\_\_\_**

## Special Needs

If any attendees or guests have special requirements (e.g., dietary, handicap access, etc.) please let us know here:

Name \_\_\_\_\_ Special Need(s) \_\_\_\_\_

Name \_\_\_\_\_ Special Need(s) \_\_\_\_\_

## SREA Golf Tournament - Thursday, Sept. 27

Golf registration includes green fees and a shared cart.

Golf Tournament \_\_\_\_\_ # of participants @ \$175 per player = \$ \_\_\_\_\_

Name of Golfer: \_\_\_\_\_ Est. hcp.: \_\_\_\_\_

Name of Golfer: \_\_\_\_\_ Est. hcp.: \_\_\_\_\_

Name of Golfer: \_\_\_\_\_ Est. hcp.: \_\_\_\_\_

Name of Golfer: \_\_\_\_\_ Est. hcp.: \_\_\_\_\_

## Sponsorship Opportunities

**Total Golf Fees: \$ \_\_\_\_\_**

My company would like to purchase the following sponsorships.

Golf Prizes\* – Thursday, September 27.....\$200

Golf Box Lunches – Thursday, September 27.....\$500

Welcome Reception – Thursday, September 27.....\$2000

Dinner – Thursday, September 27.....\$2500

Breakfast\* – Friday, September 28.....\$1500

Lunch – Friday, September 28.....\$1500

Breaks\* – Friday, September 28.....\$500

(\*Multiple sponsors will be accepted)

**Total Sponsorships: \$ \_\_\_\_\_**

## Payment

**TOTAL AMOUNT DUE: \$ \_\_\_\_\_**

Check (U.S. Funds)  Visa  Master Card  American Express  Discover

Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Amount Authorized: \$ \_\_\_\_\_

Cardholder Name: \_\_\_\_\_ Signature: \_\_\_\_\_

Credit Card Billing Address (required for processing) \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

*Please mail or fax this registration form with payment to: SREA, 147 SE 102nd Ave., Portland, OR 97216 - or - Fax 503.253.9172*

*Questions? Call SREA at 503.258.1854 or email info@srea.org*

**Register Online at [www.srea.org](http://www.srea.org)**

**Payment Policy:** Due to credit card security policies, we can only accept registrations in the following ways: online at [www.srea.org](http://www.srea.org), via fax or mailed to SREA. We cannot accept emailed or phone call registrations.